

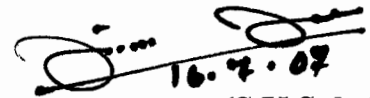
No.N-14070/72/2006-Infra
Planning Commission
(Secretariat for the Committee on Infrastructure)

Dated July 16, 2007

Sub: One Year Consultancy Assignment in Regulatory Laws/ Legal Reforms.

The Planning Commission invites applications from qualified candidates for appointment as Legal Consultant for a period of one year. The assignment will require the candidate to work in the Secretariat for Committee on Infrastructure at the Planning Commission to support the proposals for Regulatory Laws/Legal Reforms etc. in the infrastructure sector.

Detailed note on scope of work, terms of reference, educational qualifications and experience requirements etc. is attached herewith. Eligible candidates may apply in prescribed format on or before August 20, 2007.



(S.K.Saha)
Director

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One Year Consultancy in Regulatory Law and Legal Reform

The Planning Commission invites qualified candidates to apply for a One Year Consultancy in Regulatory Law/Legal Reform. The assignment will require the candidate to work in the Secretariat for Committee on Infrastructure at the Planning Commission to support the proposals for legal, institutional, financial reforms in the infrastructure sector.

1. Background:

1.1 Government has constituted a Committee on Infrastructure, under the chairmanship of the Hon'ble Prime Minister, with the objective of

- (i) initiating policies for time bound creation of world class infrastructure;
- (ii) developing structures that maximize the role of public private partnership in the field of infrastructure; and
- (iii) monitoring progress of key infrastructure projects to ensure realization of established targets.

The terms of reference of the Committee include, inter alia, to suggest institutional, regulatory and procedural reforms, initiate policy directives that are required to create world class infrastructures within a set time frame, identify measures to refine project planning, project formulation and project management processes in line with international best practices and develop suitable revenue models that would make public private partnership feasible. To begin with, the Committee has been mandated to take up projects/areas in railways, highways, ports, airports, telecommunication, petroleum and power sectors.

1.2 A private-public partnership requires a fundamental change in the way project preparation, appraisal, financing & implementation have been viewed in the past. The key issue is the appropriate allocation of risk among the different stakeholders. The successful design of an infrastructure project implies an appropriate demarcation and allocation of risks so that no stakeholder has the tendency to shift the risk to others and in the process jeopardise the project. The newly emerging role of the government, whether as an equity participant or a guarantor to private lenders, needs to be carefully evaluated so that the fiscal impacts of these commitments are quite clear. Similarly, the regulatory environment has to be critically examined, suitably amended and made more transparent. This new approach cannot be expected to succeed if any required clearance from a government agency delays the project or creates uncertainty in the minds of investors. Also, for the projects to be financially viable and for the maintenance of the quality of services, user charges have to be set in place that directly correspond to the specific benefits that the facility provides to the beneficiaries.

1.3 The infrastructure sectors of critical importance to the economy today are energy, surface transport, port and municipal facilities. In all these sectors, there is a

considerable gap between the present levels and quality of investment on the one hand and their optimal levels for the economy on the other. Large-scale fresh investments are, therefore, a *sine qua non* of development in the country. These capital resources are sought to be mobilised from both within the country and outside. Project financing would therefore mandate not only that robust projects are formulated and posed to the domestic and foreign lenders but also that these are implemented efficiently. It follows that non-viable or risky projects, with low chances of success, have to be jettisoned in favour of a shelf of financially and economically sound projects. A new framework of project appraisal, financing & evaluation and management is, therefore, the urgent need of the hour.

2. Educational Qualifications & Experience:

2.1 The minimum educational qualifications and experience for the Legal consultant are as under:

Candidates must have a postgraduate degree in Law from leading law school in India, or abroad, with at least two years research or teaching experience in Constitutional, Infrastructure and/ or Administrative Law. Alternatively, the candidate may have a law degree from a leading law school in India with at least three years experience in litigation/ arbitration/ advisory services relating to Constitutional/ Infrastructure and/ or Administrative Law. The candidate must have an exposure to regulatory reform in India and foreign countries and should possess the ability to write well researched policy briefs and academic papers on such issues. Some prior experience in policy making and advice with the Government of India would be preferred.

3. Scope of Work:

To prepare papers on policy reforms that are required to create world class infrastructures and suggest institutional, regulatory and procedural reforms for its realization; to assist in project planning, project formulation, project appraisal, project management and project evaluation in line with international best practices and develop suitable revenue models that would make public private partnership feasible. The experts would review and provide advice on legal, institutional, regulatory, financial, commercial and contractual (e.g. concession agreements etc.) issues that are critical to facilitate reforms and PPPs in the infrastructure sector. With this broad framework, the following tasks/activities will be taken up with the assistance of the experts:

- (i) Review of the existing policies, procedures, legal, regulatory, institutional, financial and commercial framework for efficient risk allocation/mitigation.
- (ii) Advice on promoting competition in key infrastructure sectors.
- (iii) Review/ advice on enabling regulatory framework for implementation of infrastructure projects under PPP mode.

- (iv) Review/ advice on guidelines/ framework to monitor and evaluate PPP projects in the identified sectors - transport/power/telecommunication.
- (v) Review/ advice on sector reform strategy and restructuring plans, based on best practices across the world.
- (vi) Incorporating and adapting learning from international good practices for policies and regulatory frameworks for the key sectors.

4. **Terms of Reference:**

- (i) Provide expert legal advice on the model concession agreements and transaction documents.
- (ii) Render expertise in a range of regulatory issues, including those related to regulatory legislation, tariff setting and institutional design which are essential for attracting and sustaining the required levels of investment in Indian infrastructure and ensuring adequate consumer protection.
- (iii) Preparation, analysis and review of contractual/concession agreements used for privatization of public infrastructure.
- (iv) Review various draft model concession agreements prepared by the line Ministries in consultation with Planning Commission for enabling public private partnerships in infrastructure, particularly in the transport, power and telecom sectors to ensure that the prepared model concession agreements are in line with global best practices, and that such agreements when operationalised shall attract the required amount and quality of private investments at reasonable cost and risk levels.

5. **Time-frame:**

5.1 The period of consultancy will be initially for One year, which can be reviewed after one year based on the quantum of work involved.

5.2 Candidates may apply for a full time assignment i.e 25 days in a month or for a part time assignment of 10/15 days in a month.

6. **Remuneration/Consultation Fee:**

6.1 Interested candidates are requested to quote the minimum lump sum monthly remuneration that they expect.

6.2 In case of applications for a part time assignment, evaluation of offers will be adjusted accordingly. For example, a full time assignment of Rs. 50, 000 will be treated as equal to a part-time assignment of 10 days in a month for Rs. 20, 000.

7. **End result/Outcome:**

7.1 The experts will render legal advice and prepare legislative papers in the allocated sectors/areas as may be required from time to time.

8. Reporting Mechanism:

8.1 The experts will report to Adviser to Deputy Chairman, Planning Commission.

9. Evaluation Criteria

9.1 The Selection cum Sanctioning Committee constituted by the Planning Commission shall evaluate the applicants on the basis of their academic qualifications, experience in legal & infrastructure related works, and the monthly remuneration quoted by them. 70% weight will be given to technical aspects, i.e. academic qualification and experience and 30% to financial aspects, i.e. monthly lump sum remuneration.

9.2 The scoring system is specified in Annex-II. Each proposal will be given a technical score (St). A proposal shall be rejected at this stage if it does not meet the educational and experience requirement or if it fails to achieve the minimum technical score indicated in Annex-II.

9.3 The lowest Financial Proposal will be given a financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be computed as indicated in Annex-II. Proposals will be ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = The weight given to the Technical Proposal, P = The weight given to the Financial Proposal, T+P = 1) indicated in Annex-II. The combined scores will be computed as $S = St \times T\% + Sf \times P\%$. The proposal achieving the highest combined Technical and Financial score will be considered for selection.

10. Where to apply:

10.1 Candidates may apply with full particulars in prescribed format (Annex-I) on or before August 20, 2007 by e-mail and by mail to the following address.

Shri S.K. Saha

Director

Secretariat for Committee on Infrastructure

Planning Commission

Room No. 145, Yojana Bhavan,

Sansad Marg, New Delhi 110001.

e-mail: sonjoy.saha@nic.in

ANNEX-I

FORMAT OF RESUME FOR PROPOSED CONSULTANCY IN REGULATORY LAWS AND LEGAL REFORM

Name of Candidate:

Current Title:

Date of Birth:

Nationality:

Education/Qualifications: (Summarize college/university and other specialized education of faculty member, giving names of graduate schools, years attended and degrees-professional qualifications obtained.

Employment Record/Experience

(Starting with present position, list in reverse order, every employment held, giving dates, names of employing organization, title of positions held and location of employment. For experience in last five years, detail the types of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment.

I shall work full time on this assignment i.e. for 25 days in a month / I shall work part time i.e. 10/15 days in a month (strike out whichever is not applicable)

The minimum lumpsum monthly remuneration that I expect is:

Rs..... (Rupees in words)

I, the undersigned, certify that the information given above is correct.

Date (Day/Month/Year)

Signature of the candidate
ANNEX II

EVALUATION CRITERIA

Technical –

| Topic No | Assessment Topic | Max Score |
|-----------------|---|------------------|
| T1 | Academic Qualifications – Qualification – University / Institution – Marks obtained | 10 10 10 |
| T2 | Experience relating to Regulatory Laws/Legal Reforms/Commercial laws. – Nature and depth of experience (Provide details in attached sheets) | 40 |
| T3 | Experience in Infrastructure related work – Nature and depth of experience (Provide details in attached sheets) | 30 |

Minimum total technical score required is 60

Financial –

The formula for determining the financial score is the following:

$S_f = 100 \times F_m/F$, in which S_f is the financial score, F_m is the lowest price and F the price of the proposal under consideration.

The weights given to Technical and Financial Proposals are

Technical 70 % and Financial 30 % i.e T=0.7 and P=0.3
